

Workforce Tiger

Global Energy

Services Procurement Programme Delivery Example

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Unleash your ***Workforce*** Potential

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Example :
Service Procurement - SoW Problem Statement

- No requestor engagement guidance
  (how to create a real SOW)
- Missing governance and controls
  (no checks and balances on correct sourcing or classification)
- Sole Sourcing SoWs
  (Not bidding work / limited competition)
- No Visibility of Supplier workers
  (who is on site, for how long, doing what reporting to...)
- Missing Data
  (Delivery, Performance, Liability)

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Example:
Services Procurement Journey

- Executive sponsorship – Business case to change.

- Senior Leadership Engagement / Support
  - Highlighting the new Policies & Principles
  - Benefits from putting a Services Procurement Programme in place (automation, digitisation, guidance, process, controls, enablement, efficiencies, visibility, savings etc
  - Business and Supplier support required

- Global Blueprint design
  - Operation support model and RASCI
  - Enabling Technology
  - Internal technology landscape alignment

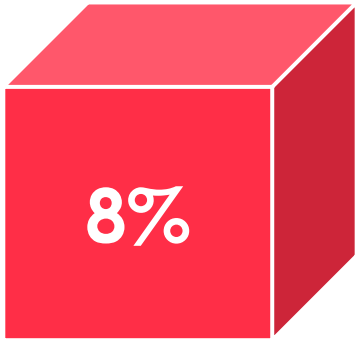
- Transformation
  - Category strategy and Preferred Supplier List PSL creation
  - Project plan and status reporting

- Governance – ensuring stakeholders are aware of the progress

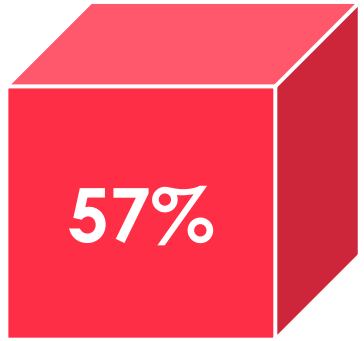


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Example:
Service Procurement – SoW Delivery & Transformation



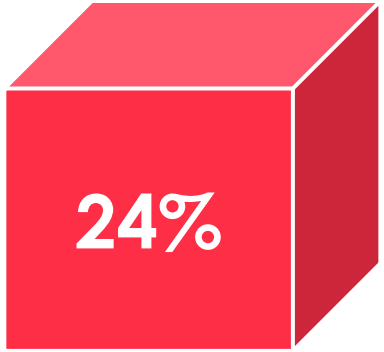
Cost Saving
From competitive bidding



Faster
Service Engagement



Risk mitigated through
Correct classification



Average difference
between SOW bids

- Compliant SOW / Outsource Service Creation guidance (Category Strategies)
- Approved Preferred Supplier Lists per category
- Correct worker classification
- Efficient resource on/off boarding
- Comprehensive Analytics supporting better decisions
- Planned Cost Visibility
- End to end digital solution



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Ready to Transform Your Workforce Strategy?

This white paper was designed to give you insights and spark ideas.
But real change happens when insights turn into action.

If you'd like support with:

- ❑ Assessing where your workforce programme really stands
- ❑ Designing a future-fit model for your organisation
- ❑ Governing projects and suppliers to deliver the outcomes you need
- ❑ Programme implementation

👉 That's exactly what we do at **Workforce Tiger**.
We'd love to hear from you.

📧 **Contact us:** hello@workforcetiger.com
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Let's turn reflection into results.



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